



TechReady Mobile



Mobile Technology

Developed by Contractors for Contractors



Our industry has been inundated with mobile software solutions, most of which include paperless invoicing, point of sale processing and even easy to use flat rate pricing, but only one offers real time technician field support, daily auto pricing updates and "One Click" parts replenishment processing with very little involvement from the tech.

TechReady Mobile

TechReady was created to help our technicians better diagnose mechanical failures and assist them in identifying underlying customer challenges. The TechReady Mobile App will help improve the technicians confidence and increase customer trust. Loaded with video tutorials & technical visual aids, this program will quickly become the most valuable tool in your service organization.

Flat Rate - Paperless Invoicing - Parts Replenishment - Communication aid - Technician Training Tool

Real-time price updates.

TechReady Mobile cautiously protects margins by processing real-time pricing information on a daily basis.

One-Click parts replenishment.

With a simple click of a button TechReady Mobile can process parts replenishment for one tech or forty tech's, saving thousands of dollars of unnecessary overhead.

Maintenance Agreement Sales Tool.

TechReady gives the field technician an easy to use visual process that is guaranteed to double the amount of Maintenance Agreements sold.

Pro-active Repair / Enhancement Sales Tool.

The difference between a profitable and non profitable service division is their ability to offer and successfully encourage the customer to be proactive. The TechReady Mobile App provides an easy to use visual aid that will drive more Pro-active repairs and enhancements than ever before!

Paperless Invoicing.

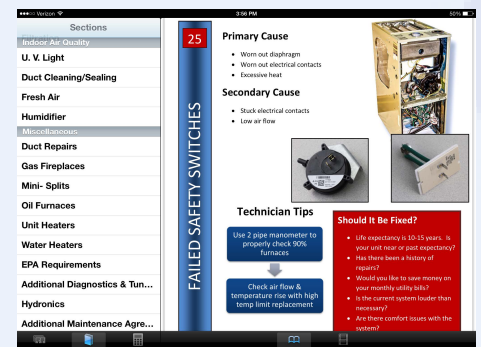
No more waiting for technicians invoices to be delivered to the office. The TechReady Mobile invoicing system allows processing as soon as your tech leaves the site.

Video Tutorials & Visual cause and affect tools.

Because our industry as a whole struggles with providing technical training, the TechReady Mobile App brings the training to the field technician. Video Tutorials are provided for each of the industries most common repairs. Each of these repairs also display cause & affect as well as technician Tips.

Dispatch Flexibility.

The TechReady Mobile App. can be used as the primary dispatching tool, or along side of a current dispatching tool.



For More information Contact

HVAC Business & Technical Institute - 253-638-7797

TechReady Mobile Pricing

The only mobile solution that brings the training to the technician!

Easy to budget & easy to pay for. Monthly fee of \$400. Unlimited transactions & Users.

Pass along pricing,

Because only 50% of invoices actually have a repair on them, its difficult to pass along the cost by including the "Per-Invoice" fee behind each reappear. The contractor comes up short here.

The TechReady Mobile approach. To ensure that the full monthly cost is passed on to the the customer, HBTI works with each contractor to set the new hourly rate up to make sure that the cost is truly passed on in every customer transaction, not just 50% of them.

As we strategically pass along the price through each customer transaction, you should have additional peace of mind knowing that with just a few proactive repairs and new maintenance Agreement sales, your minimal monthly investment will be returned. Guaranteed!

What's Next?

TechReady Mobile + *Dispatch*, Third party dispatch integration. (In Production)

TechReady Mobile + Accounting, Applicable Accounting integration (In Design)

TechReady Mobile Complete (In Design)

NO Initial Set Up fee for monthly flat rate members!

New Member sign up

Step 1. Sign up Steps

1. Go to www.hvacinstitute.com
2. Select "HBTI Mobile" (Soon to be TechReady)
3. Select "New Member Sign Up"
5. Start "Sign up process".
4. Follow set up steps.
5. Submit Set up.

Step 2. Confirmation

Receive confirmation call within 2 days
and new account set up within 4 days.

Step 3. Follow up & Implementation

After set up the administrator will receive and
e-mail with directions to begin using program.

Additional Training/Information

Request additional online training tutorial by contacting Shannan Kiblinger

@ 253-638-7797 or shannan@hvacinstitute.com

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Why HBTI ?

We see it as an opportunity & responsibility to help contractors remove common road blocks that may be easily identified, but not so easily removed. We do this by providing visual technology and educational support.

Often times organizations get trapped in their culture because managers are not able to change the way they collect information, make decisions and implement strategies.

It's because of these challenges HVAC Business & Technical Institute was created.